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13 UNITED STATES DISTRICT COURT
14 NORTHERN DISTRICT OF CALIFORNIA
15 SAN JOSE DIVISION

17 PAUL PERKINS, PENNIE SEMPELL,
18 ANN BRANDWEIN, ERIN EGGERS,
CLARE CONNAUGHTON, JAKE
19 KUSHNER, NATALIE RICHSTONE,
NICOLE CROSBY, and LESLIE WALL;
20 individually and on behalf of all others
similarly situated,

21 Plaintiffs

22 v.

23 LINKEDIN CORPORATION,
24 Defendant.

Case No. 13-CV-04303-LHK

**NOTICE OF MOTION AND MOTION FOR
FINAL APPROVAL OF CLASS ACTION
SETTLEMENT; MEMORANDUM OF
POINTS AND AUTHORITIES IN
SUPPORT THEREOF**

Date: February 11, 2016
Time: 1:30 pm
Courtroom: Room 8, 4th Floor
Judge: Honorable Lucy H. Koh

1 **TABLE OF CONTENTS**

2 **Page**

3 NOTICE OF MOTION AND MOTION vi

4 I. INTRODUCTION 1

5 II. FACTUAL AND PROCEDURAL BACKGROUND..... 1

6 III. TERMS OF THE SETTLEMENT..... 2

7 A. The Class Definition 2

8 B. Benefits to the Settlement Class..... 3

9 1. Prospective Relief for all United States LinkedIn Users 3

10 2. Monetary Relief, Claims Figures and Payments to Class
11 Members..... 4

12 C. Release 5

13 IV. ARGUMENT 6

14 A. The Class Action Settlement Approval Process..... 6

15 B. The Court-Approved Notice Program Meets Applicable Standards
16 and Has Been Fully Implemented. 6

17 C. Significant Additional Notice was Achieved Through Media
18 Coverage of the Settlement and Notice Program. 8

19 D. Final Approval of the Settlement is Appropriate. 9

20 1. The Settlement Is the Product of Arm’s-Length
21 Negotiations and, Therefore, Presumptively Fair and
22 Reasonable. 10

23 2. The Litigation Risks Favor Final Approval. 11

24 3. The Recommendation of Experienced Counsel Favors
25 Approval..... 12

26 4. The Class Response Favors Final Approval. 12

27 a. Objections to the Litigation Itself 14

28 b. Objections to the Monetary Relief 14

a. Objections to the Prospective Relief 16

d. Objections to the Cy Pres Provisions 17

e. Objections to the Notice..... 20

f. Objections to the Claims Process..... 22

g. Objections to the Release 24

5. The Repeat Objectors are not Credible 25

V. CONCLUSION 26

1 **TABLE OF AUTHORITIES**

2 **Page**

3 **CASES**

4 *Barnhill v Fla. Microsoft Anti-Trust Litig.*,
905 So.2d 195 (Fla. Dist. Ct. App. Apr. 6, 2005) 25

5

6 *Bayat v. Bank of the W.*,
No. 13-2376, 2015 WL 1744342 (N.D. Cal. Apr. 15, 2015) 22

7 *Bellinghausen v. Tractor Supply Co.*,
306 F.R.D. 245 (N.D. Cal. 2015) 12

8

9 *Browne v. Am. Honda Motor Co.*,
No. 9-6750, 2010 WL 9499072 (C.D. Cal. July 29, 2010) 13, 16

10 *Churchill Vill., LLC v. GE*,
361 F.3d 566 (9th Cir. 2004) 13, 21

11

12 *Class Plaintiffs v. City of Seattle*,
955 F.2d 1268 (9th Cir. 1992) 9, 10, 12

13 *Custom LED, LLC v. eBay, Inc.*,
No. 12-350, 2013 WL 6114379 (N.D. Cal. Nov. 20, 2013) 24

14

15 *Dennis v. Kellogg Co.*,
697 F.3d 858 (9th Cir. 2012) 18

16 *Dennis v. Kellogg Co.*,
No. 9-1786, 2013 WL 6055326 (S.D. Cal. Nov. 4, 2013) 25

17

18 *Ellis v. Naval Air Rework Facility*,
87 F.R.D. 15 (N.D. Cal. 1980) 12

19 *Ficalora v. Lockheed Cal. Co.*,
751 F.2d 995 (9th Cir. 1985) 10

20

21 *Fraleay v. Facebook, Inc.*,
966 F. Supp. 2d 939 (N.D. Cal. 2013) passim

22 *Garner v. State Farm Mut. Auto Ins. Co.*,
2010 WL 1687832 (N.D. Cal. Apr. 22, 2010) 10

23

24 *Hanlon v. Chrysler Corp.*,
150 F.3d 1011 (9th Cir. 1988) 9, 17

25 *Hesse v. Sprint Corp.*,
598 F.3d 581 (9th Cir. 2010) 24

26

27 *Horn v Bank of Am. NA*,
No. 12-1718, 2014 WL 1455917 (S.D. Cal. Apr. 14, 2014) 25

28

TABLE OF AUTHORITIES
(continued)

		Page
3	<i>In re Airline Ticket Comm'n Antitrust Litig.</i> , 953 F. Supp. 280 (D. Minn. 1997).....	16
5	<i>In re CreditDebit Card Tying Cases</i> , No. A-138984, 2014 WL 5488910 (Cal. Ct. App. Nov. 24, 2014).....	25
7	<i>In re Google Buzz Privacy Litig.</i> , No. 10-672, 2011 WL 7460099 (N.D. Cal. June 2, 2011)	16
9	<i>In re Google Referrer Header Privacy Litig.</i> , No. 10-4809, 2015 WL 1520475 (N.D. Cal. Mar. 31, 2015)	16
11	<i>In re High-Tech Emp. Antitrust Litig.</i> , No. 11-2509, 2015 WL 5159441 (N.D. Cal. Sept. 2, 2015)	passim
12	<i>In re Indep. Energy Holdings PLC Sec. Litig.</i> , No. 6689, 2003 WL 22244676 (S.D.N.Y. Sept. 29, 2003).....	10
14	<i>In re Netflix Privacy Litig.</i> , No. 11-379, 2013 WL 1120801 (N.D. Cal. Mar. 18, 2013).....	9, 16
15	<i>In re NVIDIA GPU Litig.</i> , 539 Fed. App'x 822 (9th Cir. 2013).....	25
17	<i>In re Uponor, Inc.</i> , No. 11-MD-2247, 2012 WL 3984542 (D. Minn. Sept. 11, 2012).....	25
18	<i>In re WorldCom Inc. Sec. Litig.</i> , No. 2-3288, 2004 WL 2591402 (S.D.N.Y. 2004).....	25
20	<i>In re Yahoo! Litig. True Comm., Inc.!</i> , No. 6-2737 (N.D. Cal. 2010)	25
21	<i>In re: Oil Spill, MDL 2179</i> , 2013 WL 144042 (E.D. La. Jan. 11, 2013).....	25
23	<i>Keller v. Nat'l Coll. Athletic Ass'n (NCAA)</i> , No. 9- 1967, 2015 WL 5005901 (N.D. Cal. Aug. 19, 2015)	21, 22
24	<i>Ko v. Natura Pet Products, Inc.</i> , No. 9-2619, 2012 WL 3945541 (N.D. Cal. Sept. 10, 2012)	14
26	<i>Lane v. Facebook, Inc.</i> , 696 F.3d 811 (9th Cir. 2012).....	19
27	<i>Linney v. Cellular Alaska P'ship</i> , 151 F.3d 1234 (9th Cir. 1998).....	10, 11, 15

TABLE OF AUTHORITIES
(continued)

		Page
3	<i>Marshall v. Holiday Magic, Inc.</i> , 550 F.2d 1173 (9th Cir. 1977).....	12
5	<i>Nachshin v. AOL, LLC</i> , 663 F.3d 1034 (9th Cir. 2011).....	18
6	<i>Nat’l Rural Telecomm. Coop. v. DIRECTV, Inc.</i> , 221 F.R.D. 523 (C.D. Cal. 2004).....	12
8	<i>Officers for Justice v. Civil Serv. Comm’n</i> , 688 F.2d 615 (9th Cir. 1982).....	9, 10, 15
9	<i>Parker v. Time Warner Entm’t Co., L.P.</i> , 331 F.3d 13 (2d Cir. 2003).....	15
11	<i>Ralston v Mortg. Inv’rs. Grp. Inc.</i> , No. 8-536, 2013 WL 5290240 (N.D. Cal. Sept. 19, 2013).....	25
12	<i>Rodriguez v. West Pub. Corp.</i> , 2007 WL 2827379 (C.D. Cal. Sept. 10, 2007).....	12
14	<i>Rose v Bank of Am. Corp.</i> , No. 11 -2390, 2015 WL 2379562 (ND Cal. May 18, 2015).....	25
15	<i>Satchell v. Fed. Express Corp.</i> , Nos. 03-2659, 03-2878, 2007 WL 1114010 (N.D. Cal. Apr. 13, 2007).....	10
17	<i>Sugarman v. Ducati N. Am., Inc.</i> , No. 10-5246, 2012 WL 113361 (N.D. Cal. Jan. 12, 2012).....	13
18	<i>Torrisi v. Tucson Elec. Power Co.</i> , 8 F.3d 1370 (9th Cir. 1993).....	10
20	<i>Utility Reform Project v. Bonneville Power Admin.</i> , 869 F.2d 437 (9th Cir. 1989).....	9
21	<i>Van Bronkhorst v. Safeco Corp.</i> , 529 F.2d 943 (9th Cir. 1976).....	9
23	<i>Wakefield v. Wells Fargo & Co.</i> , No. 13-5053, 2015 WL 3430240 (N.D. Cal. May 28, 2015).....	10
24	<i>Wal-Mart Stores Inc v Buholzer</i> , 156 Fed. App’x 347 (2d Cir. 2005).....	25
26	<i>Wren v. RGIS Inventory Specialists</i> , No. 6-5778, 2011 WL 1230826 (N.D. Cal. Apr. 1, 2011).....	14

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

TABLE OF AUTHORITIES
(continued)

Page

STATUTES

Cal. Bus. and Prof. Code § 17206..... 20
Cal. Bus. and Prof. Code § 17206.1..... 20
Cal. Civ. Code § 3344..... passim

TREATISES

4 NEWBERG ON CLASS ACTIONS,
§§ 11.22, *et seq.* (4th ed. 2002)..... 6
MANUAL FOR COMPLEX LITIGATION (Fourth)
§§ 21.632, *et seq.* (2004)..... 6

1 **NOTICE OF MOTION AND MOTION**

2 **TO ALL PARTIES AND THEIR COUNSEL OF RECORD:**

3 **PLEASE TAKE NOTICE** that on February 11, 2016 at 1:30 p.m., or as soon as the matter
4 may be heard in Courtroom 8 of the above-entitled court, Class Representatives Paul Perkins, Pennie
5 Sempell, Ann Brandwein, Erin Eggers, Clare Connaughton, Jake Kushner, Natalie Richstone, Nicole
6 Crosby, and Leslie Wall (“Plaintiffs”) will and hereby do move, pursuant to Federal Rule of Civil
7 Procedure 23(e), for entry of an order finally approving the Settlement with Defendant LinkedIn
8 Corporation (“LinkedIn”), specifically:

- 9 1. finding that the Settlement is fair, reasonable, and adequate within the meaning of Rule
10 23(e) of the Federal Rules of Civil Procedure;
- 11 2. finding that the notice provided to the Class constitutes due, adequate, and sufficient
12 notice, and meets the requirements of due process and applicable law;
- 13 3. approving the method for distributing monetary relief under the Settlement;
- 14 4. directing that this action be dismissed with prejudice as against Defendant;
- 15 5. approving the release of claims as specified in the Settlement as binding and effective;
- 16 6. reserving exclusive and continuing jurisdiction over the Settlement; and
- 17 7. directing that final judgment of dismissal be entered as between Plaintiffs and Defendant.

18 This motion is brought pursuant to Federal Rule of Civil Procedure 23(e) and is based upon
19 the supporting Memorandum of Points and Authorities filed concurrently with this Notice; the
20 supporting Declarations of Nathan Meyer (“Meyer Decl.”), Nicholas Diamand (“Diamand Decl.”),
21 Dorian Berger (“Berger Decl.”), Daniel Burke (“Burke Decl.”), Kenneth Jue (“Jue Decl.”), Adam
22 Weinstein (“Weinstein Decl.”), and Kurt Andersen (“Andersen Decl.”), filed concurrently with this
23 Notice; the records, pleadings, and papers filed in this action, and upon such argument as may be
24 presented to the Court at the hearing on this motion.

1 **I. INTRODUCTION**

2 Plaintiffs respectfully submit this Memorandum in support of final approval of the Class
3 Action Settlement with LinkedIn. The Settlement is fair, reasonable, and adequate. This action
4 challenges LinkedIn’s Add Connections service which allows users to import contact information
5 from their email accounts and invite contacts to join their LinkedIn network. Plaintiffs allege that
6 LinkedIn improperly grew its member base through Add Connections, particularly through the use of
7 invitation emails and up to two subsequent reminder emails sent by LinkedIn displaying the names
8 and/or likenesses of Class Members. Pursuant to the terms of the Settlement, LinkedIn has made
9 significant and meaningful changes to its disclosures and functionality for the use of its Add
10 Connections service, which are designed to address, remedy, and prospectively prevent the
11 fundamental harms that gave rise to this litigation. Additionally, LinkedIn has agreed to pay \$13
12 million to establish a non-reversionary cash Settlement Fund from which Settlement Class Members
13 who submit valid claims will be sent cash payments. The Court granted preliminary approval on
14 September 15, 2015. (Dkt. No. 106, at 3).

15 The Notice Plan, which the Court found was “consistent with the requirements of Rule 23 and
16 due process, and constitute[s] the best notice practicable under the circumstances,” (*id.* at 4), has been
17 fully implemented with a thoroughly positive result. Following direct email notice to the Class (of
18 20,890,903 members), 443,047 valid Claim Forms, 145 exclusion requests (0.0007%), 8 valid
19 objections (0.00004%), and 85 total objections, inclusive (0.0004%), to the Settlement were received.

20 The Parties carried out the Court’s Order and the Settlement should be finally approved.

21 **II. FACTUAL AND PROCEDURAL BACKGROUND¹**

22 Plaintiffs are individuals who used LinkedIn’s Add Connections service and initiated emails
23 containing their names and/or likenesses, inviting others to join their professional networks on
24 LinkedIn. Plaintiffs assert violations of California common law and statutory rights of publicity, and
25 California’s Unfair Competition Law (the “UCL”); and seek monetary, injunctive and other equitable

26 _____
27 ¹ Plaintiffs provide a brief overview here of the factual and procedural background for the Court’s
28 convenience. A more fulsome description was included in Plaintiffs’ Motion for Preliminary
Approval of Class Action Settlement (Dkt. No. 95).

1 relief against LinkedIn, as well as statutory damages pursuant to California Civil Code § 3344. (Dkt.
2 No. 70). LinkedIn answered the operative Complaint on January 9, 2015. (Dkt. No. 73).

3 On June 11, 2015, Plaintiffs moved for preliminary approval of the Settlement, and a hearing
4 was held on August 27, 2015. (Dkt. Nos. 95, 102). On September 10, 2015, the Parties submitted
5 additional materials and a Joint Statement regarding Plaintiffs' Motion for Preliminary Approval.
6 (Dkt. Nos. 102, 105). On September 15, 2015, the Court granted the Motion for Preliminary
7 Approval, appointed the undersigned as Class Counsel; appointed Gilardi & Co., LLC as Settlement
8 Administrator; approved the form and manner of notice to the Class; and scheduled a Final Approval
9 Hearing. (Dkt. No. 106).

10 Notice was disseminated on October 2, 2015, by direct email to the Settlement Class. (Burke
11 Decl. ¶4). Claims were filed throughout the claims period up to the opt-out deadline of December 14,
12 2015. (See Dkt. No. 106, ¶27). Pursuant to the Settlement terms, shortly after that deadline, the
13 Settlement Administrator initiated a procedure for claimants who had not established Class
14 membership to cure deficient claim forms. (Burke Decl. ¶24). As discussed *infra*, that process
15 concludes on January 20, 2016. On November 30, 2015, Class Counsel moved for attorneys' fees,
16 litigation costs, and incentive awards for the Class Representatives. (Dkt. No. 116). By February 4,
17 2016, Class Counsel will respond to objections² to its fee petition and report final claims data,
18 including figures from the ongoing process to cure deficient claim forms.

19 **III. TERMS OF THE SETTLEMENT**

20 The Settlement resolves all claims of Class Members against LinkedIn. The key terms of the
21 Amended Class Action Settlement (Dkt. No. 105-2) are described below.

22 **A. The Class Definition**

23 The Court has certified a Settlement Class, defined as follows:

24 All current and former LinkedIn members who used Add Connections to import
25 information from external email accounts and to send emails to persons who were
26 non-members in which the member's name, photograph, likeness and/or identity was
displayed between September 17, 2011 and October 31, 2014.³

27 ² LinkedIn, together with the Settlement Administrator, will also confirm according to its own
records which objections have been submitted by verified Class Members. Diamand Decl. ¶28.

28 ³ Defendant, its subsidiaries, and affiliates and each of their respective officers, directors and

Footnote continued on next page

1 **B. Benefits to the Settlement Class**

2 **1. Prospective Relief for all United States LinkedIn Users**

3 As a direct result of this Settlement, LinkedIn made significant practice changes to its
4 operations designed to ensure that United States LinkedIn users are provided adequate notice and
5 control over LinkedIn’s use of their names and likenesses in Add Connections emails. The
6 disclosures on LinkedIn’s website have been improved so that Class Members do not inadvertently
7 upload their address books or initiate emails to their contacts. (Declaration of Adam Kaplan In
8 Support of Plaintiffs’ Motion for Preliminary Approval of Class Action Settlement; Dkt. No. 105-4).
9 On the *Add Connections Import* screen, which users view before LinkedIn uploads contact
10 information for potential invitation recipients, LinkedIn now expressly states that it will “import your
11 address book to suggest connections.” (*Id.*). When this suit was filed, LinkedIn made no such
12 disclosures, and merely stated “[g]et started by adding your email address.” (Dkt. No. 1, ¶¶9-15; 25).
13 Additionally, pursuant to the Settlement, LinkedIn’s *Add Connections Invitations* permission screen
14 has been revised to state that “[i]f someone you invite doesn’t respond right away, we’ll send up to
15 two reminders.” (Settlement, § 2.2; Dkt. No. 105-4, at 12). Plaintiffs alleged that LinkedIn
16 previously did not disclose its practice of sending reminder emails following initial invitation emails
17 (Dkt. No. 1, ¶18), and, once the Add Connections invitations process had been initiated, LinkedIn
18 users had no practical way to stop reminder emails from being sent. (Dkt. No. 1, ¶¶32-33). Although
19 the functionality was designed to facilitate hundreds or thousands of Add Connection invitations
20 going out with modest effort – just a few clicks, undoing each invitation had to be done manually, one
21 invitation at a time, which effectively limited users’ ability to do so. (*Id.*) Now, pursuant to the
22 Settlement, LinkedIn has implemented functionality allowing users who send an initial Add
23 Connection invitation to withdraw those invitations *en masse*, preventing unwanted reminder emails
24 from being sent. (Berger Decl. ¶7; Dkt. No. 105-4, at 14). This relief is of significant value to the
25 Class and achieves, prospectively, the key goals of this litigation.

26 _____
27 *Footnote continued from previous page*
28 employees; Class Counsel and Defendant’s Counsel; and any judicial officer to whom the Action is
assigned benefits to the Settlement Class are all excluded from the Class. (Dkt. No. 106, at 2).

1 **2. Monetary Relief, Claims Figures and Payments to Class Members**

2 LinkedIn has also agreed to establish a Settlement Fund of \$13 million to be used for: (a)
3 providing compensation to Settlement Class Members; (b) payment of Settlement Administration and
4 Notice Expenses; and (c) payment of any court-approved attorney Fee Award and Incentive Awards
5 for the Class Representatives. (Settlement, §§ 2.1.1, 1.23, 8.1.1).

6 Settlement Administration expenses are capped at and are expected to be under \$750,000.
7 Plaintiffs seek Incentive Awards of \$1,500 for each of the nine Named Plaintiffs for a total of \$13,500
8 (Dkt. No. 116) and attorneys' fees (*inclusive* of all litigation costs) in the amount of 25% of the
9 Settlement Fund, \$3.25 million. (*Id.*). The portion of the Settlement Fund available for payments to
10 Authorized Claimants thus totals approximately \$9 million.⁴ (Should the Court award less than the
11 amounts sought in the petition for Incentive Awards and/or Attorneys' fees and costs, the difference
12 between the amounts sought and awarded will remain in the Settlement Fund to pay Authorized
13 Claimants. (Settlement, § 8.1.1).)

14 A total of 567,816 Claim Forms were submitted. (Burke Decl. ¶19). Of these, 377,104
15 claimants provided the Claim ID from their Email Notice and were counted as Valid Claimants. (*Id.*
16 ¶17, Weinstein Decl. ¶12). 188,738 individuals submitted Claim Forms without providing their Claim
17 ID, and instead submitted the email address they used to sign up for LinkedIn as a means of validating
18 their Class membership. (Burke Decl., ¶17).⁵ On December 15, 2015, after removing 6,637 exact
19 duplicate claims, the Settlement Administrator provided to LinkedIn the names and email addresses
20 submitted by 182,101 of such individuals. (*Id.* ¶¶19-20). Pursuant to the Settlement, LinkedIn
21 checked that information against records of Add Connections users between September 17, 2011 and
22 October 31, 2014, and identified 1,011 duplicate Claims, (Weinstein Decl. ¶13) and an additional
23 65,943 Authorized Claimants, (*Id.*) for a total of 443,047 valid Claims, to date.

24 _____
25 ⁴ The Settlement provided for a Contingent Payment by LinkedIn of up to \$750,000 if the Net
26 Settlement Fund had been insufficient to allow for *pro rata* payments of at least \$10 to each
27 Authorized Claimant, with the payment equal to that amount necessary to increase the amount of
28 such *pro rata* payments to Authorized Claimants to a maximum of \$10. (Settlement, §2.1.2).
Because the expected *pro rata* distribution is at least \$16, LinkedIn's obligation to make the
Contingent Payment will not be triggered.

⁵ 1,974 claimants submitted claims by mail, email or fax. (Burke Decl., ¶18).

1 On January 6, 2016, in consultation with the Parties, the Settlement Administrator sent to the
2 remaining 112,022 Claimants (to the current email address they provided) a Notice of Deficiency,
3 which contained a hyperlink to a webpage created by the Settlement Administrator where claimants
4 could re-submit the email address associated with their LinkedIn account, or their unique Claim ID, in
5 order to validate their claim. (Burke Decl. ¶24, Weinstein Decl. ¶14). The deadline for claimants to
6 respond to the Notice of Deficiency is January 20, 2016. Assuming that 100% of these claims are
7 cured, the estimated total number of Authorized Claimants will be 556,469, resulting in an estimated
8 *pro rata* payment to each Authorized Claimant of no less than \$16.⁶ Pursuant to the proposed Plan of
9 Distribution (Settlement, § 3.1), the Authorized Claimants may, at their option, receive payments via
10 either (1) a physical mailed check, valid for ninety days, or (2) direct ACH transfer to the financial
11 institution identified on their Claim Forms. (Settlement, §§ 3.1.2(a)-(b).)

12 Any funds from checks not cashed within ninety days of issuance and funds from failed ACH
13 transfers shall revert to the Settlement Fund. (Settlement, § 3.1.2(b).) If, in consultation with the
14 Settlement Administrator, the Parties determine that such reverted funds can be distributed again *pro*
15 *rata* to the Authorized Claimants in an economically feasible manner, the funds shall be distributed
16 accordingly. (*Id.*) If not, upon Court approval, the Settlement Administrator will distribute the
17 reverted funds *pro rata* to the three *Cy Pres* recipients: Access Now, Electronic Privacy Information
18 Center (“EPIC”), and the Network for Teaching Entrepreneurship (“NFTE”).⁷ (*Id.*)

19 If the Settlement is approved, no portion of the Settlement Fund will revert to LinkedIn.

20 **C. Release**

21 In exchange for the benefits provided pursuant to the Settlement, Class Members will release
22 LinkedIn and related persons and entities (“Released Parties”) from all claims that were or could have
23 been asserted arising from or related to allegations in the Action regarding the alleged use of Add
24 Connections to grow LinkedIn’s member base including, without limitation, (i) accessing, importing,
25 storing and/or using information from LinkedIn users’ external email accounts; (ii) using LinkedIn

26 ⁶ Plaintiffs intend to provide the final number of Valid Claims and proposed *pro rata* payment from
27 the Settlement Fund in their Reply in support of Plaintiffs’ Motion for Attorneys’ Fees, Litigation
28 Costs, and Incentive Awards, which will be filed on or before February 4, 2016.

⁷ The *Cy Pres* recipients are described further below at IV.D.4.d.

1 users' names, photographs, likenesses, and/or identities in emails relating to Add Connections; or (iii)
2 related disclosures, representations, and omissions. (Settlement, §§ 1.29-1.31, 4.1).

3 **IV. ARGUMENT**

4 **A. The Class Action Settlement Approval Process**

5 Judicial proceedings under Federal Rule of Civil Procedure 23 have led to a defined three-step
6 procedure for the approval of class action settlements:

- 7 (1) Preliminary approval of the proposed settlement after submission to the
8 court of a written motion for preliminary approval;
- 9 (2) Dissemination of notice of the proposed settlement to the class; and
- 10 (3) A formal fairness hearing, or final settlement approval hearing, at which
11 class members may be heard regarding the settlement, and at which
evidence and argument concerning the fairness, adequacy, and
reasonableness of the settlement is presented.

12 *See* MANUAL FOR COMPLEX LITIGATION (Fourth) §§ 21.632, *et seq.* (2004). This procedure
13 safeguards class members' procedural due process rights and enables courts to fulfill their roles as
14 guardians of class interests. *See* 4 NEWBERG ON CLASS ACTIONS, §§ 11.22, *et seq.* (4th ed. 2002).

15 This Court completed the first step in the settlement approval process when it granted
16 preliminary approval to the Settlement. (Dkt. No. 106). The second step has been completed as well:
17 the Court-approved Notice Plan was fully implemented. By this motion, Class Counsel request that
18 the Court take the third and final step, and grant final approval of the Settlement.

19 **B. The Court-Approved Notice Program Meets Applicable Standards and Has**
20 **Been Fully Implemented.**

21 When a proposed class action settlement is presented for court approval, Rule 23(c)(2)(B) of
22 the Federal Rules of Civil Procedure requires:

23 the best notice that is practicable under the circumstances, including individual
24 notice to all members who can be identified through reasonable effort. The notice
25 must clearly and concisely state in plain, easily understood language: (i) the
26 nature of the action; (ii) the definition of the class certified; (iii) the class claims,
27 issues, or defenses; (iv) that a class member may enter an appearance through an
28 attorney if the member so desires; (v) that the court will exclude from the class any
member who requests exclusion; (vi) the time and manner for requesting
exclusion; and (vii) the binding effect of a class judgment on members under
Rule 23(c)(3).

The Notice Plan approved by this Court, which included (i) direct Email Notice to Class

1 Members using their last-known contact information on file with LinkedIn; (ii) maintenance of a
2 Settlement Website which provided links to case documents and other information needed to evaluate
3 the Settlement; and (iii) several means for Class Members to inquire about the case, the Settlement,
4 and the claims process, provided valid, due, and sufficient notice to Class Members, and constitutes
5 the best notice practicable under the circumstances. The content of the notice complied with the
6 requirements of Rule 23(c)(2)(B). The notice provided a clear description of who is a member of the
7 Class and the binding effects of Class membership. (Dkt. No. 105-2, Ex. C (Website Notice)). The
8 notice explained how to receive money from the Settlement, how to opt out of the Settlement, how to
9 object to the Settlement, how to obtain copies of papers filed in the case, and how to contact Class
10 Counsel and the Settlement Administrator with any further questions or requests. (*Id.*) Each Email
11 Notice that was disseminated contained a unique Claim ID, which Class Members could use to
12 identify themselves as Authorized Claimants.

13 The Notice also explained that the Settlement itself was filed publicly with the Court and
14 available online by visiting the Settlement Website at www.addconnectionssettlement.com. As a
15 result, every provision of the Settlement was available to each Class Member. Other relevant case
16 and settlement documents were available at the same website.

17 The Court approved this notice plan. (Dkt. No. 106, at 4). LinkedIn thus sent or cause to be
18 sent the Email Notice to each Settlement Class Member, and attempted to re-send notices that were
19 returned undeliverable, or bounced back. (*Id.*, Andersen Decl. ¶¶5-6). The Court ordered the
20 Settlement Administrator, Gilardi & Co., LLC to publish the Website Notice through the Settlement
21 Website, and to develop, host, and maintain such Settlement Website. (Dkt. No 106). The Settlement
22 Administrator did so; as of January 13, 2016, 2,028,251 website visits had been recorded. (Burke
23 Decl., ¶3). The Court found that this notice was “consistent with the requirements of Rule 23 and due
24 process, and constitute[d] the best notice practicable under the circumstances.” (Dkt. No. 106).

25 Class Members could submit a Claim Form either electronically, through the Settlement
26 Website, or by mail. The Claim Form requested, but did not require, that Class Members provide the
27 unique Claim ID included in each Email Notice to ensure that Class Members who, for whatever
28 reason, lacked access to the email address associated with their LinkedIn account were not improperly

1 excluded from filing a Claim. Such claimants were asked, instead, to provide the email address
2 associated with their LinkedIn account for verification. Class Members also had a variety of methods
3 by which to view relevant documents, contact the Settlement Administrator or Class Counsel, opt out
4 of the Settlement, or object to the Settlement. These methods included mail, telephone, a case-
5 specific website, and email. (Burke Decl. ¶2, Diamand Decl. ¶15, Meyer Decl. ¶4).⁸

6 For instance, the Settlement Administrator received 12,194 emails regarding the Settlement
7 (Burke Decl. ¶7), and received 143 requests for mailed copies of the Notice over the phone, by email,
8 and by mail. (*Id.*, ¶12) The Settlement Administrator sent a copy of the Notice whenever one was
9 requested. (*Id.*) Class Members also contacted Class Counsel, through both email and telephone,
10 with questions and requests. (Diamand Decl. ¶¶15-19; Meyer Decl. ¶¶8-31). Class Counsel
11 answered Class Member questions and responded to requests. (*Id.*)

12 **C. Significant Additional Notice was Achieved Through Media Coverage of the**
13 **Settlement and Notice Program.**

14 In addition to the direct Notice program, broad nationwide notice of the settlement resulted
15 from spontaneous coverage by hundreds of blogs and news outlets. (Diamand Decl. ¶¶ 11-13 (citing
16 media coverage of the settlement during the Notice Period)). For example, Fortune.com's October 15,
17 2015 article: "LinkedIn Will Pay \$13M For Sending Those Awful Emails," covered the Settlement
18 and Class definition, and linked to the Settlement Website.⁹ Additional notice garnered through
19 accurate media coverage about the Settlement, a large proportion of which provided a link to the
20 Settlement Website, further supports a finding that Class Members received adequate Notice of the
21 Settlement.

22 Even those articles that misrepresented the scope of the Settlement Class or the terms of the
23 Settlement alerted Class Members to the Settlement, provided a link to the Settlement Website and

24 ⁸ The initial response to Email Notice was thoroughly positive; so much so that it initially strained
25 the Settlement Website prompting a slower than expected load and rendering it temporarily
26 unavailable to some visitors after dissemination of the Email Notice. (Diamand Decl. ¶4; Meyer
27 Decl. ¶ 11; Burke Decl. ¶5). Class Counsel responded to telephone and email inquiries regarding
28 the Settlement Website throughout this period. For the remainder of and throughout the Notice
Period, the Settlement Website and online Claim Form were accessible to Class Members.

⁹ Jeff John Roberts, *LinkedIn will pay \$13M for sending those awful emails*, Oct. 5, 2015, Fortune,
available at <http://fortune.com/2015/10/05/linkedin-class-action/> (last visited Jan. 6, 2016).

1 were frequently corrected following contact from Class Counsel. For example, the October 7, 2015
2 Los Angeles Times Business Section reported that Class Members were eligible to receive \$1,500 if
3 they filed a claim, (Diamand Decl. ¶13; Exs. 4-6), and an October 6, 2015 Inquisitr.com article stated
4 that the Settlement entitled *recipients* of LinkedIn’s “spam” emails to payments of up to \$1,500 each.
5 (*Id.*). These articles, like dozens of others, provided a link to the Settlement Website, where claims
6 could be submitted electronically whether or not someone had received the Email Notice or possessed
7 a unique Claim ID. Class Counsel contacted these and other reporters who published inaccurate
8 information and obtained corrections. (*Id.* ¶13). According to the Settlement Administrator, the
9 initially incorrect articles and those that were never corrected may explain the number of claims
10 submitted by claimants who may not be members of the Class. (Burke Decl. ¶22).

11 **D. Final Approval of the Settlement is Appropriate.**

12 “The law favors the compromise and settlement of class action suits.” *In re Netflix Privacy*
13 *Litig.*, No. 11-379, 2013 WL 1120801, at *3 (N.D. Cal. Mar. 18, 2013) (Davila, J.); *see also In re*
14 *High-Tech Emp. Antitrust Litig.*, No. 11-2509, 2015 WL 5159441, at *1 (N.D. Cal. Sept. 2, 2015)
15 (Koh, J.); *Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1276 (9th Cir. 1992). “[T]he decision to
16 approve or reject a settlement is committed to the sound discretion of the trial judge because [she] is
17 ‘exposed to the litigants and their strategies, positions and proof.’” *Hanlon v. Chrysler Corp.*, 150
18 F.3d 1011, 1026 (9th Cir. 1988) (quoting *Officers for Justice v. Civil Serv. Comm’n*, 688 F.2d 615,
19 626 (9th Cir. 1982)). In exercising such discretion, courts should give “proper deference to the
20 private consensual decision of the parties. . . . [T]he court’s intrusion upon what is otherwise a private
21 consensual agreement negotiated between the parties to a lawsuit must be limited to the extent
22 necessary to reach a reasoned judgment that the agreement is not the product of fraud or overreaching
23 by, or collusion between, the negotiating parties, and that the settlement, taken as a whole, is fair,
24 reasonable and adequate to all concerned.” *Id.* at 1027 (citation and quotations omitted). Here,
25 relevant factors support final approval of the Settlement.

26 “[T]here is an overriding public interest in settling and quieting litigation” and “[t]his is
27 particularly true in class action suits.” *Van Bronkhorst v. Safeco Corp.*, 529 F.2d 943, 950 (9th Cir.
28 1976); *see also Utility Reform Project v. Bonneville Power Admin.*, 869 F.2d 437, 443 (9th Cir. 1989).

1 In evaluating a proposed class action settlement, the Ninth Circuit has recognized that:

2 [T]he universally applied standard is whether the settlement is fundamentally fair,
3 adequate and reasonable. The district court's ultimate determination will
4 necessarily involve a balancing of several factors which may include, among
5 others, some or all of the following: the strength of plaintiffs' case; the risk,
6 expense, complexity, and likely duration of further litigation; the risk of
maintaining class action status throughout the trial; the amount offered in
settlement; the extent of discovery completed, and the stage of the proceedings; the
experience and views of counsel; the presence of a governmental participant; and
the reaction of the class members to the proposed settlement.

7 *Officers for Justice*, 688 F.2d at 625 (citations omitted); *accord Torrasi v. Tucson Elec. Power Co.*, 8
8 F.3d 1370, 1375 (9th Cir. 1993).

9 1. **The Settlement Is the Product of Arm's-Length Negotiations and,**
10 **Therefore, Presumptively Fair and Reasonable.**

11 “Before approving a class action settlement, the district court must reach a reasoned
12 judgment that the proposed agreement is not the product of fraud or overreaching by, or collusion
13 among, the negotiating parties . . .” *City of Seattle*, 955 F.2d at 1290 (quoting *Ficalora v. Lockheed*
14 *Cal. Co.*, 751 F.2d 995, 997 (9th Cir. 1985)). “Where a settlement is the product of arms-length
15 negotiations conducted by capable and experienced counsel, the court begins its analysis with a
16 presumption that the settlement is fair and reasonable.” *Wakefield v. Wells Fargo & Co.*, No. 13-
17 5053, 2015 WL 3430240, at *4 (N.D. Cal. May 28, 2015) (Beeler, J.) (quoting *Garner v. State Farm*
18 *Mut. Auto Ins. Co.*, 2010 WL 1687832, *13 (N.D. Cal. Apr. 22, 2010)); *Linney v. Cellular Alaska*
19 *P'ship*, No. 96-3008, 1997 WL 450064, at *5 (N.D. Cal. July 18, 1997) (Jensen, J.), *aff'd*, 151 F.3d
20 1234 (9th Cir. 1998) (“The involvement of experienced class action counsel and the fact that the
21 settlement agreement was reached in arm's length negotiations, after relevant discovery had taken
22 place create a presumption that the agreement is fair.”). The active participation of Antonio Piazza of
23 Mediated Negotiations, a neutral mediator with extensive experience mediating complex litigation,
24 further supports a finding of fairness. *See Satchell v. Fed. Express Corp.*, Nos. 03-2659, 03-2878,
25 2007 WL 1114010, at *4 (N.D. Cal. Apr. 13, 2007) (“assistance of an experienced mediator in the
26 settlement process confirms that the settlement is non-collusive”); *In re Indep. Energy Holdings PLC*
27 *Sec. Litig.*, No. 6689, 2003 WL 22244676, at *4 (S.D.N.Y. Sept. 29, 2003) (“[T]he fact that the
28 Settlement was reached after exhaustive arm's-length negotiations, with the assistance of a private

1 mediator experienced in complex litigation, is further proof that it is fair and reasonable.”).

2 All Parties were represented throughout extensive arm’s-length negotiations by counsel
3 experienced in the prosecution, defense, and settlement of complex consumer and digital privacy
4 cases and class actions. (See Dkt. Nos. 96-98 (Diamand, Russ, and Berger Declarations in support of
5 Motion for Preliminary Approval). The Settlement is, therefore, presumptively fair.

6 **2. The Litigation Risks Favor Final Approval.**

7 The potential risks attendant on further litigation also support final approval. If this case
8 continued to be litigated, the contested factual and legal issues of liability under the state right of
9 publicity laws and the UCL, along with contested class certification issues, would be extensive.
10 LinkedIn has vigorously contested its liability, arguing that its terms of service and privacy policies,
11 as well as LinkedIn users’ knowledge based upon receipt of Add Connections emails from other
12 members and other potential forms of notice, would be sufficient for a jury to find that the proposed
13 Class consented to the challenged conduct. LinkedIn also argues that the single publication rule may
14 prevent Class Members from challenging reminder emails separately from initial invitation emails
15 because the communications constituted a “single integrated publication.” (Diamand Decl. ¶22).
16 LinkedIn has also raised arguments under the First Amendment and Article III of the Constitution, the
17 Communications Decency Act, and California’s “Incidental Use” doctrine which, although rejected
18 by this Court, were preserved for appeal. (Dkt. Nos. 47, 69 (Motions to Dismiss Orders)).

19 LinkedIn also vigorously would contest class certification claiming that injury and consent are
20 inherently individualized issues. *See Fraley v. Facebook, Inc.*, 966 F. Supp. 2d 939, 942-43 (N.D. Cal.
21 2013) (Seeborg, J.) (granting final approval of class-wide settlement of the UCL and Cal. Civ. Code §
22 3344 claims, recognizing “substantial burden” of quantifying class-wide injury, and “significant
23 risk . . . that class certification would prove unwarranted in light of consent issues.”). Class Counsel
24 maintain that their claims are meritorious and could succeed at trial. Nonetheless, the value to the
25 Class of a swift, certain recovery, plus the prospective relief obtained through this Settlement,
26 balanced against the real risk of no recovery or one significantly delayed through litigation and
27 appeals, weighs in favor of the Settlement.

1 **3. The Recommendation of Experienced Counsel Favors Approval.**

2 The judgment of experienced counsel regarding the Settlement also carries considerable
3 weight. *See Linney*, 1997 WL 450064, at *5; *Ellis v. Naval Air Rework Facility*, 87 F.R.D. 15, 18
4 (N.D. Cal. 1980); *Bellinghausen v. Tractor Supply Co.*, 306 F.R.D. 245, 257 (N.D. Cal. 2015)
5 (quoting *Rodriguez v. West Pub. Corp.*, 2007 WL 2827379, at *8 (C.D. Cal. Sept. 10, 2007) (“The
6 trial court is entitled to, and should, rely upon the judgment of experienced counsel for the parties.”)
7 “The recommendations of plaintiffs’ counsel should be given a presumption of reasonableness.” *Boyd*
8 *v. Bechtel Corp.*, 485 F. Supp. 610, 622 (N.D. Cal. 1979). Here, Plaintiffs’ counsel endorse this
9 Settlement as fair, adequate and reasonable. *See, e.g.*, Diamand Decl. ¶2; Meyer Decl. ¶2. This factor
10 also weighs in favor of approval.

11 **4. The Class Response Favors Final Approval.**

12 A court may appropriately infer that a class settlement is fair, reasonable, and adequate when
13 few Class members object to it. *See Marshall v. Holiday Magic, Inc.*, 550 F.2d 1173, 1178 (9th Cir.
14 1977); *Nat’l Rural Telecomm. Coop. v. DIRECTV, Inc.*, 221 F.R.D. 523, 529 (C.D. Cal. 2004) (“the
15 absence of a large number of objections to a proposed class settlement action raises a strong
16 presumption that the terms of a proposed class action settlement are favorable to the class members.”).
17 Indeed, a court can approve a class action settlement over the objections of a significant percentage of
18 class members. *See Boyd v. Bechtel*, 485 F. Supp. at 624 (“A settlement is not unfair simply because a
19 large number or a certain percentage of class members oppose it, as long as it is otherwise fair,
20 adequate, and reasonable”); *City of Seattle*, 955 F.2d at 1291-96.

21 Class Counsel received a tremendous positive response to the Settlement; hundreds of
22 thousands of Class Members filed Claims, evidencing their support of the Settlement, and many wrote
23 to Class Counsel expressing their approval of the settlement, and their disapproval of LinkedIn’s
24 conduct prior to implementation of the prospective relief. For example, one Class Members wrote, “I
25 did not agree to the two follow-up emails. That persistence was annoying.” (Diamand Decl. ¶20). Out
26 of more than 20.8 million Class Members, only 85 submitted documents that could be construed as
27 objections (0.0004% of the Class). (Burke Decl. ¶29). Of these possible objectors, 19 supported the
28

1 goals of the litigation and objected to LinkedIn’s conduct, rather than specifically to the Settlement.¹⁰
2 The Settlement Administrator has reviewed these documents for compliance with the Court’s Order
3 (Dkt. No. 106) for submitting a valid objection: 8 of the filed objections were valid.¹¹ (Burke Decl. ¶
4 27). 145 individuals have sought to opt out of the Settlement (0.0007% of the Class). (*Id.* ¶30).

5 The “low rates of objections and opt-outs are indicia of approval of the class.” *High-Tech*,
6 2015 WL 5159441, at *3 (quotation and citation marks omitted) (finding indicia of approval where 11
7 class members out of 64,466, or about 0.017% submitted objections, and “less than 0.9%” opted out);
8 *Fraleley*, 966 F. Supp. 2d at 947 (approving settlement where 29 of 150 million Class Members filed
9 valid objections, and 6,825 opted out); *Sugarman v. Ducati N. Am., Inc.*, No. 10-5246, 2012 WL
10 113361, at *3 (N.D. Cal. Jan. 12, 2012) (objections from 42 of 38,774 class members—more than
11 0.1 %,—is a “positive response”); *Churchill Vill., LLC v. GE*, 361 F.3d 566, 577 (9th Cir. 2004)
12 (affirming district court’s approval of settlement where 45 of 90,000 class members objected to the
13 settlement (.05 %), and 500 class members opted out (0.56%)).

14 The objections and letters stating concerns about the Settlement fall into eight categories:
15 Objections to (a) the litigation itself; (b) the monetary relief; (c) the *cy pres* provisions; (d) the
16 prospective relief; (e) the Notice; (f) the claims process; (g) the Release; and (h) the requested
17 attorneys’ fees and incentive awards.¹² None raises meritorious concerns. *See Browne v. Am. Honda*
18 *Motor Co.*, No. 9-6750, 2010 WL 9499072, at *15 (C.D. Cal. July 29, 2010) (“[O]pposition does not
19 necessitate disapproval of the settlement. Instead, the court must independently evaluate whether the

20 _____
21 ¹⁰ For instance, objector Gerald Monge wrote, “Numerous acquaintances of mine were offended
22 that I released their names to LinkedIn (Jue Decl., Ex. 49);” Lindsay Finnie wrote, “I agree with
23 the terms of the lawsuit and expect reimbursement” (*Id.*, Ex. 19); Rustin Coburn wrote “I . . .
24 seriously do not like that LinkedIn used the ‘Add Connections’ service to import contacts. . . This is
25 unethical and hopefully illegal (*Id.*, Ex. 12);” Diane Kushmer wrote “I see this as an invasion to my
26 privacy and to the privacy of the people in my contacts (Ex. 40). Additional objectors who appear
27 to support the litigation and/or the Settlement are June Barrett, Anne Butman, Shataia Denise
28 Blocker, Antuan Booker, Nora Cordero, Elizabeth Garcia, Julius Gonzala, Christopher H. Peters,
Donata Ray, Youssef Rifai, Carol Stocks, Scott L. Teague, Efrain Valdez, Melanie Wobig,
Quintena Woodward. (*Id.*, Exs. 2, 10, 6-7, 13, 22, 24, 53, 57, 60, 68, 71, 75, 81-82)).

¹¹ Such procedurally deficient objections should be overruled on that basis alone. Should the Court wish to consider their substance, however, they are addressed herein.

¹² Objections to Class Counsel’s request for Attorneys’ Fees and Incentive Awards will be addressed in the Reply in support of Class Counsel’s fee petition, to be filed on or before February 4, 2016.

1 objections being raised suggest serious reasons why the proposal might be unfair.”) (citation
2 omitted)). This positive response from the Class strongly favors Settlement approval.

3 **a. Objections to the Litigation Itself**

4 The majority of objectors¹³ objected to the case having been brought in the first place. These
5 objections do not comment on any aspect of the Settlement, but rather oppose the claims alleged as
6 being frivolous, and in large part challenge the propriety of any monetary recovery for violation of
7 digital privacy rights. Because such objections appear to support no recovery for the Class, these
8 objectors’ interests apparently are adverse to the Class, and the objections should be overruled. *See*
9 *Ko v. Natura Pet Prods., Inc.*, No. 9-2619, 2012 WL 3945541, at *6 (N.D. Cal. Sept. 10, 2012)
10 (Armstrong, J.) (“[A]n objection based on a concern for the Defendants and an apparent non-
11 substantive assessment of the frivolity of the action are not germane to the issue of whether the
12 settlement is fair.”); *Wren v. RGIS Inventory Specialists*, No. 6-5778, 2011 WL 1230826, at *13 (N.D.
13 Cal. Apr. 1, 2011) (Spero, J.) (overruling objections submitted that “do not go to the fairness of the
14 settlement”).

15 **b. Objections to the Monetary Relief**

16 Eleven individuals objected on the basis (in whole or in part) that the Settlement should be
17 rejected because it should be larger: Gregory Paul Berning, Daniel Brown/Jenny Hill, Susan Entin,
18 Johnnie Graham, Dylan Jacobs, Mary Means, Darline S. Spencer, Gessica Still, Olen York, and
19 Farage Yuzupov.¹⁴ (Jue Decl., Exs. 5, 9, 18, 26, 33, 47, 66-67, 84-85).

20 However, none of these Class Members adequately account for the risks and delays involved

21 _____
22 ¹³ These 45 objections were filed by Jamie Anderson-Stewart, Claude Baudoin, Erich Berg,
23 Boyan Boyanov, William Calderwood, Ian Cornell, BC Crothers, Mary C. Don, Stephen Foerster,
24 Melodie Kate Ford, Gary Gill, Julie Gordon, Kevin Grell, Kira Harris, Ashley Houston, Mark
25 Howard, Michael Hughes, Cassandra Jones, Roland Klose, Chinmay Kommuru, Anthony Lee
26 Krauch, August E. Lasseter, Timothy Lezon, Tom Lucas, Timothy McDonald, William F.
27 McNamara, Keith Miller, Donald G. Muldoon, Caleb T. Nelson, Robert Petersen, Lyle Polyak,
28 Philip Reinemann, Karrie Reuter, John Rollinson, Doug Smith, Gabriel L. Smith, Ken Stuczynski,
Jeanine Thompson, Nozima Tojimatova, Carol A. Tomczyk, K. Weeks, Frederick Wells, Steven
White, Daniel Whiting, and Philip Wrona. (Jue Decl., Exs. 1, 3, 4, 8, 11, 14-15, 17, 20-21, 23,
25, 27-28, 30-32, 34-35, 37-38, 42, 46, 48, 50-51, 54 55, 58-59, 62, 64-65, 69, 72-74, 77-80, 93).

¹⁴ Of these objectors, Yuzupov alone stated that the actual harm he suffered exceeded the amount of
the expected *pro rata* payment. (Jue Decl., Ex. 85). Gloria Larravide (*Id.*, Ex. 41), objected that
too much money was recovered for the Class.

1 in proceeding to trial. They ignore that the Settlement provides the Class with a timely, and certain
2 cash recovery, plus meaningful, tailored, long-term prospective relief, while a trial—and any
3 subsequent appeal—is highly uncertain, would entail significant additional costs, and indubitably
4 would substantially delay any recovery achieved. “[T]he very essence of a settlement is
5 compromise, a yielding of absolutes and an abandoning of highest hopes.” *Linney v. Cellular Alaska*
6 *P’ship*, 151 F.3d 1234, 1242 (9th Cir. 1998) (quoting *Officers for Justice*, 688 F.2d at 624) (affirming
7 settlement approval). “Estimates of what constitutes a fair settlement figure are tempered by factors
8 such as the risk of losing at trial, the expense of litigating the case, and the expected delay in recovery
9 (often measured in years).” *High-Tech*, 2015 WL 5159441, at *4 (citation and quotation marks
10 omitted). Thus, “[t]he fact that a proposed settlement may only amount to a fraction of the potential
11 recovery does not, in and of itself, mean that the proposed settlement is grossly inadequate and should
12 be disapproved.” *Id.*

13 A number of objectors¹⁵ contend that the result here is unfair and inadequate because
14 California’s statutory right of publicity, Cal. Civ. Code § 3344, provides for \$750 in statutory
15 damages, much more than the minimum \$16 *pro rata* payment available through this Settlement.
16 Objector Mary Means, for example, argues that the statutory penalty alone would have resulted in a
17 recovery of \$1.56 billion for the 20.8 million members of the class. (Jue Decl., Ex. 47, at 4). Such a
18 class-wide recovery is highly unlikely. Indeed, in overruling similar objections regarding the
19 settlement of class-wide claims under Cal. Civil Code § 3344, Judge Seeborg of this District
20 explained that “[g]iven the class size, it is not plausible that class members could recover the full
21 amount of the statutory penalties . . . as such a judgment would pose due process concerns and
22 threaten [the defendant’s] existence.” *Fralely*, 966 F. Supp. 2d at 944; *see also Parker v. Time Warner*
23 *Entm’t Co., L.P.*, 331 F.3d 13, 22 (2d Cir. 2003) (“[T]he potential for a devastatingly large damages
24 award, out of all reasonable proportion to the actual harm suffered by members of the plaintiff class,
25 may raise due process issues.”). The Settlement also obviates the risk that any individual plaintiff
26 must take in pursuing a claim under Cal. Civ. Code § 3344, which contains a fee-shifting provision.

27 _____
28 ¹⁵ Brown/Hill, House, Jacobs, and Means. (Jue Decl., Exs. 9, 29, 33, 47).

1 This result is particularly impressive in light of other recent class action settlements in the area
2 of digital privacy, which have achieved lesser monetary relief when measured against the size of the
3 settlement class. *See Fraley*, 966 F. Supp. 2d at 949 (granting final approval of \$20 million to 124
4 million member class); *In re Google Referrer Header Privacy Litig.*, No. 10-4809, 2015 WL 1520475
5 (N.D. Cal. Mar. 31, 2015) (Davila, J.) (granting final approval of \$8.5 million to 129 million member
6 class); *In re Netflix Privacy Litig.*, No. 11-379, 2013 WL 1120801 (N.D. Cal. Mar. 18, 2013) (Davila,
7 J.) (granting final approval of \$9 million to 62 million member class); *In re Google Buzz Privacy*
8 *Litig.*, No. 10-672, 2011 WL 7460099 (N.D. Cal. June 2, 2011) (Ware, J.) (granting final approval of
9 \$8.5 million to 37 million member class).

10 In addition, pursuant to the Settlement, the monetary relief will be allocated *pro rata* based
11 upon the number of valid claims that are submitted. Such *pro rata* distributions are “cost-effective,
12 simple, and fundamentally fair.” *High-Tech*, 2015 WL 5159441, at *8 (quoting *In re Airline Ticket*
13 *Comm’n Antitrust Litig.*, 953 F. Supp. 280, 285 (D. Minn. 1997).

14 That certain Class Members evaluate the risks and potential benefits differently, or would
15 prefer to go to trial despite the risks, does not prevent the Court from granting final approval. *See*
16 *Browne*, 2010 WL 9499072, at *15. The objections to the monetary relief should be overruled.

17 **c. Objections to the Prospective Relief**

18 Class members Mary Means and Olen York object that the Settlement’s prospective relief
19 provisions are insufficient. (Jue Decl., Exs. 47, 84). Specifically, Means claims that “[t]he
20 [p]rospective [r]elief is a [s]cam” because:

- 21 • LinkedIn’s disclosure that “We’ll import your address book to suggest connections
22 and help you manage your contacts” does not disclose that data will be “used by
23 LinkedIn for hundreds of millions of dollars in profits;”
- 24 • “LinkedIn fails to inform the consumer they intend to sell the data collected on the
25 open market for profit;”
- 26 • LinkedIn “fails to inform class members LinkedIn will collect the data of the people in
27 the class member’s email contact list and LinkedIn will sell it for profit and/or expose
28 it to a security lapse;” and
- The newly-implemented feature allowing members who invite contacts to connect
through add connections to withdraw invitations, thereby stopping reminder emails
from being sent “pre-existed the settlement.”

1 (Jue Decl., Ex. 47, at 5-6).

2 The majority of Means’ objections relating to the injunctive provisions are premised on
3 misunderstandings of the allegations at issue here. LinkedIn’s profits through the alleged
4 violation of Plaintiffs’ rights of publicity are unrelated to Ms. Means’ claims of LinkedIn’s
5 “sell[ing of] data collected on the open market for profit” and none of the allegations or claims
6 relate to any actual or perceived likelihood of a “security lapse” on the part of LinkedIn.

7 Finally, Means claims that the LinkedIn feature allowing users to withdraw invitations and
8 stop reminder emails “pre-existed the settlement.” The pre-existing functionality may have
9 allowed a user to open each individual invitation and withdraw it to stop reminder emails from
10 being sent, (*see* Dkt. No. 70, ¶85), but this process needed to be repeated for each individual
11 invitation and could take a LinkedIn user hours to stop reminders from being sent in the event the
12 member inadvertently sent hundreds of connection invitations. (*Id.*) “No functionality on the
13 LinkedIn website allows a user to withdraw all invitations at once.” (*Id.* at ¶86.) This is the
14 functionality that the Settlement Agreement requires of LinkedIn; functionality that was not
15 available until recently. (*See* Settlement, § 2.2.4; Dkt. No. 105-4).

16 York objects that “LinkedIn should discontinue the ‘Add Connections’ tool from the
17 members’ package and send apologies to those contacted.” (Jue Decl. Ex. 84). While it is
18 undoubtedly true that discontinuing “Add Connections” would eliminate “any concern of
19 misappropriation, or lack of consent, or commercial exploitation, . . . ‘the question we address is
20 not whether the final product could be prettier, smarter or snazzier, but whether it is fair, adequate
21 and free from collusion.’” *Fraley*, 996 F. Supp. 2d at 944-45 (quoting *Hanlon*, 150 F.3d at 1027).

22 These objections should be disregarded by the Court.

23 **d. Objections to the Cy Pres Provisions**

24 Objections to the *cy pres* provisions of the settlement fall into two categories: to the
25 Parties’ selection of *Cy Pres* Recipients (brought by objectors Susan House, Dylan Jacobs, Daniel
26 Pratt, and Hannah Tanner); and to a provision for a *cy pres* distribution at all (raised by Dylan
27
28

1 Jacobs, Daniel Pratt, and Mary Means). The objections lack merit and should be overruled.¹⁶

2 The *Cy Pres* Recipients were selected based upon the alignment of their missions to the
3 digital privacy and career-related reputational issues at stake in this case. *See Dennis v. Kellogg*
4 *Co.*, 697 F.3d 858, 865 (9th Cir. 2012) (approval of *cy pres* distribution requires “a driving nexus
5 between the plaintiff class and the *cy pres* beneficiaries.”). As discussed above, the *Cy Pres*
6 Recipients are Access Now, which “defends . . . digital rights,”¹⁷ EPIC, which focuses on
7 “protect[ing] privacy, freedom of expression, and democratic values,”¹⁸ and NFTE, which
8 “inspire[s] young people from low-income communities to stay in school, to recognize business
9 opportunities and to plan for successful futures.”¹⁹ *Cf. Nachshin v. AOL, LLC*, 663 F.3d 1034,
10 1041 (9th Cir. 2011) (observing, in connection with litigation over “unlawful advertising
11 campaign that exploited users’ outgoing e-mail messages” that “non-profit organizations that
12 work to protect internet users from fraud, predation, and other forms of online malfeasance”
13 would be appropriate *cy pres* beneficiaries).

14 **Access Now.** Tanner and House incorrectly object that Access Now is not aligned with
15 the interests of this Class because it devotes only 2% of its program expenses to activities within
16 the United States. (Jue Decl., Ex. 29, at 5; Ex. 70, at 5). In fact, Access Now devotes more than
17 70% of its expenditures to activities in the US.²⁰

18 **EPIC.** Tanner and House object to EPIC’s selection by the Parties on the grounds that
19 EPIC is a “repeat player” which should be required to account for its use of previous *cy pres*
20 awards before gaining entitlement to another. (*Id.*). Prior receipt of *cy pres* awards is no bar to
21

22 ¹⁶ (Jue Decl., Exs. 29, 33, 47, 56, 70). The proposed *Cy Pres* Recipients were identified in both the
23 Settlement (Settlement § 1.12), and the Website Notice. The objection of Dylan Jacobs stating the
24 contrary (Jue Decl., Ex. 33, at 3) should be overruled.

25 ¹⁷ *See* Access Now, *About Us*, <https://www.accessnow.org/> (last visited Dec. 30, 2015).

26 ¹⁸ *See* Electronic Privacy Information Center, *About EPIC*, <https://epic.org/epic/about.html> (last
27 visited Dec. 30, 2015).

28 ¹⁹ *See* Network for Teaching Entrepreneurship, *Mission*, <http://www.nfte.com/what/mission> (last
visited Dec. 30, 2015).

²⁰ Access’s total program expenditures for tax year 2014 were \$2,892,307. Deducting the \$806,801
spent outside of the US, approximately \$2,085,509, or 72% of Access’s expenditures were in the
US. Further, Tanner’s conclusory assertion that Class Counsel has a “shadowy” connection to
Access (Jue Decl., Ex. 70) is unfounded, and should be disregarded by the Court.

1 EPIC’s selection here. Indeed, that history only serves to reinforce EPIC’s suitability: “EPIC has
2 demonstrated that it is a well-established and respected organization within the field of internet
3 privacy.” *Google Buzz*, 2011 WL 7460099, at *1. Further, EPIC regularly posts updates
4 regarding its activities, such as providing research and expert commentary (including at
5 Congressional hearings) on emerging privacy issues, submitting comments on behalf of the public
6 in regulatory proceedings, and filing *amicus curiae* briefs in appellate courts, including the U.S.
7 Supreme Court, in support of policies favorable to consumer privacy.²¹ As a national organization
8 focused on precisely the kinds of privacy issues involved in this litigation, EPIC is an eminently
9 suitable recipient for any *cy pres* distribution resulting from this Settlement. The objections lack
10 merit.

11 **NFTE.** Tanner and House also specifically object to the Parties’ selection of NFTE on
12 the grounds that LinkedIn’s founder, Reid Hoffman, is a member of NFTE’s Board of Overseers.
13 The Board of Overseers is a 25-person group, separate from NFTE’s 18-person Board of
14 Directors, is composed “of business, academic and community leaders committed to helping
15 NFTE through their unique expertise and their vast networks.”²² Class Counsel have investigated
16 and found no evidence that either Mr. Hoffman or LinkedIn have any pecuniary interest in funds
17 provided to NFTE. Mr. Hoffman’s role as a source of expertise and access to the field of internet
18 technology does not create a conflict of interest that required disclosure. *C.f. Lane v. Facebook,*
19 *Inc.*, 696 F.3d 811, 821 (9th Cir. 2012) (overruling objections based upon appointment of
20 defendant’s employee to Board of Directors of non-profit created to distribute *cy pres* funds from
21 settlement).

22 Indeed, because the interests of the Class are directly aligned, both geographically and
23 substantively, with the missions of these *Cy Pres* Recipients, a *cy pres* distribution of the Net
24 Settlement Fund would be appropriate and provide the “next-best” recovery for the Class. *See*
25 *Lane*, 696 F.3d at 819-20, quoting *Nachshin*, 663 F.3d at 1036 (affirming approval of exclusively

26 _____
27 ²¹ See generally <https://www.epic.org/>.

28 ²² NFTE, *In Memoriam, John C. Whitehead*, founder of NFTE’s Board of Overseers, available at <https://nfte.com/in-memoriam-john-c-whitehead> (last visited Jan. 8, 2016).

1 *cy pres* settlement; holding that to find settlement fair, reasonable, and adequate requires that *cy*
2 *pres* recipients “account[] for the nature of the plaintiffs’ lawsuit, the objectives of the underlying
3 statutes, and the interests of the silent class members”). Nevertheless, in an effort to achieve
4 the *best* practicable distribution, the Settlement incorporates meaningful safeguards to prevent
5 funds from being distributed through *cy pres*. It imposes strict prerequisites that the Parties, the
6 Settlement Administrator, and the mediator, first, must determine that a *pro rata* distribution to
7 Authorized Claimants is not economically feasible, and, second, that Court approval be obtained,
8 before the Net Settlement Fund may be distributed through *cy pres*. (Settlement, § 3.1.3).
9 Similarly, funds unclaimed by such Authorized Claimants (from checks not cashed or failed ACH
10 deposits) may be distributed through *cy pres*, only if the Settlement Administrator determines that
11 a secondary distribution of such funds *pro rata* to Authorized Claimants is not economically
12 feasible. (Settlement, § 3.1.2(b)). Because the *cy pres* provisions of the Settlement are
13 fundamentally fair, reasonable, and adequate, these objections should be overruled.

14 **e. Objections to the Notice**

15 Six objectors: Brown/Hill, House, Means, Jorge Pardo, and Tanner, submitted objections to
16 the content of the Notice disseminated to the Class. (Jue Decl., Exs. 9, 29, 47, 52, 70).

17 House, Means, Brown, and Hill object that the Notice was inadequate because the text of the
18 Website Notice failed to state that Class Members could potentially recover \$750 in statutory
19 damages for LinkedIn’s alleged violation of Cal. Civ. Code § 3344. House adds that a potential
20 recovery of punitive damages, attorneys’ fees, and statutory penalties under the UCL²³ should all have
21 been described, as well. Means speculates that Class Counsel purposefully omitted reference to Cal.
22 Civ. Code § 3344 in the Email and Website Notice in order to prevent Class Members from realizing
23 the value of their claims. (Jue Decl., Ex. 47, at 10).²⁴

24 ²³ In fact, the UCL provides for recovery of such damages only in circumstances not applicable here,
25 such as in an action by certain governmental entities, or to challenge conduct directed to one or
26 more senior citizens or disabled persons. *See* Cal. Bus. and Prof. Code §§ 17206; 17206.1.

26 ²⁴ Pardo objects that the Notice failed to state how compensation to Class Members would be
27 calculated or the criteria for accepting claims. (Jue Decl., Ex. 52). In fact, the Notice stated that
28 funds would be distributed *pro rata* based on the number of approved claims, and that to be
approved, the claim need only be submitted, timely, by a Class Member. (Dkt. No. 105-2, Ex. C §§
6, 8). Brown and Hill also object that Class Members could not estimate their *pro rata* share of the

Footnote continued on next page

1 House and Means also argue that the Settlement Website is deficient, asserting that it fails to
2 comply with the Procedural Guidance for Class Action Settlements (“Guidance”). The Guidance
3 states that a Settlement Website should provide links to “motions for approval and for attorneys’ fees
4 and any other important documents in the case,” with instructions how to access such documents via
5 PACER or by visiting the Court.²⁵ House argues that the Final Approval motion should have been
6 posted during the Notice Period. (*Id.*, Ex. 29, at 4).²⁶ Means argues that the Preliminary Approval
7 Motion should have been posted. (*Id.*, Ex. 47, at 10). Neither contends that the Notice otherwise
8 failed to comply with the Guidance. Each objection lacks merit and should be overruled.

9 Rule 23 requires that Notice of a settlement describe “(i) the nature of the action;” (ii) “the
10 definition of the class certified;” (iii) “the class claims, issues, or defenses;” (iv) “that a class member
11 may enter an appearance through an attorney if the member so desires;” (v) “that the court will
12 exclude from the class any member who requests exclusion;” (vi) “the time and manner for requesting
13 exclusion;” and (vii) “the binding effect of a class judgment on members” Fed. R. Civ. P. 23(c)(2)(B).
14 Generally, notice of a settlement is adequate if it “describes the terms of the settlement in sufficient
15 detail to alert those with adverse viewpoints to investigate and to come forward and be heard.”
16 *Churchill Vill., L.L.C.*, 361 F.3d at 575 (quotations and citation omitted). It is unsurprising, therefore,
17 that courts in this District have routinely approved class action settlements where claims for statutory
18 damages were alleged, but specific notice of potentially recoverable statutory penalties was nowhere
19 posted to the settlement website. *See e.g., Keller v. Nat’l Coll. Athletic Ass’n (NCAA)*, No. 9-1967,
20 2015 WL 5005901, at *7 (N.D. Cal. Aug. 19, 2015) (Wilken, J.) (granting final approval to class
21 action asserting Cal. Civ. Code § 3344 claims where notice²⁷ did not identify statute or potential
22 statutory penalties); *Arendas v. Citibank*, No. 11-6462 (Breyer, J.), at Dkt. No. 41 (granting final
23

24 *Footnote continued from previous page*

25 Settlement because the Class size was not disclosed in the Notice. This information was contained
26 in the Preliminary Approval Order, posted to the Settlement Website (Dkt. No. 106, at 2; Burke
27 Decl. ¶2). Even so, such estimates were not possible until the Settlement Administrator calculated
28 the final number of Authorized Claimants.

²⁵ See <http://www.cand.uscourts.gov/ClassActionSettlementGuidance>

²⁶ Pursuant to this Court’s Order, Dkt. No. 106, it shall be posted on the day that it is filed.

²⁷ Available at <http://www.ncaa-ea-likeness-settlement.com/>.

1 approval where notice²⁸ did not specify statutory cause of action or statutory penalties recoverable
2 under Consumer Legal Remedies Act); *Bayat v. Bank of the W.*, No. 13-2376, 2015 WL 1744342, at
3 *2 (N.D. Cal. Apr. 15, 2015) (Chen, J.) (granting final approval where statutory penalties recoverable
4 under Telephone Consumer Protection Act not specified in notice²⁹); (Diamand Decl. Exs. 7-9).³⁰

5 The content of the Notice, including the list of documents provided on the Settlement Website,
6 was approved by the Court, and met the requirements of Rule 23. Indeed, although not required by
7 the Federal Rules, the Guidance, or independently in this Court's Order approving the Notice plan,
8 information regarding statutory penalties and other recoverable damages in this action was available
9 on the Settlement Website. For example, the Court's Order on LinkedIn's Second Motion to Dismiss,
10 which was posted to the Settlement Website throughout the Notice Period (Burke Decl. ¶2) discussed
11 the statutory damages available under Cal. Civ. Code § 3344 at length, and referred explicitly to the
12 \$750 minimum statutory damages in a section entitled "Minimum Statutory Damages Under Section
13 3344." (Dkt. No. 69, at 21-27). Likewise, the operative complaint which was posted to the Website
14 (Burke Decl. ¶2) stated that this action seeks recovery of \$750 in statutory penalties on behalf of each
15 Class Member. (Dkt. No. 70, ¶161). Thus, the objections based on the purported failure to disclose
16 the value of Class Members' claims lack a factual or legal basis.

17 Nor does an adequate Notice program require posting motions for preliminary approval to the
18 settlement website. Websites for class settlements recently approved in this District have not done so.
19 *Keller*, 2015 WL 5005901, at *7; *Arendas*, No. 11-6462, at Dkt. No. 41; *Bayat*, 2015 WL 1744342, at
20 *2; (Diamand Decl., ¶¶ 23-25; Exs.7-9).³¹ Because the Notice here was implemented in full
21 compliance with this Court's Order (Dkt. No. 106), these objections should be disregarded.

22 **f. Objections to the Claims Process**

23 Three objectors: House, Means, and Kin Wah Kung contend, without merit, that the Claims

24 ²⁸ See also settlement website, available at <http://www.arendasoverdraftfeesettlement.com/>
25 (omitting motion for preliminary approval from case documents).

26 ²⁹ Available at <http://www.bayattcpasettlement.com/>.

27 ³⁰ For the same reasons, Means' objection that the Notice is deficient because it does not expressly
28 state that the Court cannot change the terms of the Settlement should be rejected.

³¹ Although not required by Court Order or the mandates of Rule 23, the Motion for Preliminary
Approval was posted to the Settlement Website on January 6, 2016. (Burke Decl. ¶ 31).

1 Process was unfair. (Jue Decl., Exs. 29, 47, 39). Kung and House object that claimants did not know,
2 in advance of filing a Claim, whether or in what amount they would receive a payment. Kung
3 describes the situation as a “Catch-22,” in which Class Members were asked to sign away their rights
4 without knowing whether they would “be entitled to anything at all.” (Jue Decl., Ex. 39, at 2). These
5 objections lack merit for several reasons.

6 Since the Settlement provides for *pro rata* payments based on the *final* number of Authorized
7 Claimants, the distribution amount was not calculable during the Notice Period. This, however, does
8 not make the Court-approved Notice inadequate. *See, e.g., High-Tech*, 2015 WL 5159441, at *7
9 (“The Notice’s failure to include the allocation formula’s denominator, which could not have been
10 calculated with precision at the time the Notice was approved, was therefore not error.”); *Valerio v.*
11 *Boise Cascade Corp.*, 80 F.R.D. 626, 637 (N.D. Cal. 1978) *aff’d*, 645 F.2d 699 (9th Cir. 1981) (“The
12 aggregate amount available to all claimants was specified and the formula for determining one’s
13 recovery was given. Nothing more specific is needed.”). This objection should be disregarded.

14 House, Means, and Tanner object that the Claim Form, in conjunction with the Notice, was
15 designed to deter Class Members from filing claims. They assert that claimants were required to
16 make the following attestation under penalty of perjury in order to submit a claim: “I believe I was
17 injured by [LinkedIn’s] use of my name or profile picture [in reminder emails].” House specifically
18 objects that Class Members were exposed to possible perjury charges without the advice of counsel,
19 while Means and Tanner object that the term “injured” was not defined in the Notice. These
20 objections lack merit. Class Members had a variety of mechanisms for obtaining advice regarding the
21 attestations on the Claim Form. Indeed, Class Counsel were prepared to, and did, provide
22 clarification of the meaning of this and any term whenever such information was requested. (Meyer
23 Decl. ¶21). Further, information regarding the types of “injury” at issue in this litigation was readily
24 available on the Settlement Website. For example, the Court’s Order on LinkedIn’s First Motion to
25 Dismiss, which was posted to the Settlement Website throughout the Notice Period (Burke Decl. ¶2)
26 discussed injury to Plaintiffs resulting from the challenged conduct in significant detail in connection
27 with a challenge to Plaintiffs’ Article III standing. (Dkt. No. 47, at 16-23). Likewise, the operative
28 Complaint, which was posted to the Website (Burke Decl. ¶2) stated with respect to each of the nine

1 Named Plaintiffs that LinkedIn’s conduct caused the Plaintiff “worry, concern, embarrassment,
2 frustration and/or injury to the feelings.” (Dkt. No. 70, ¶¶24, 27). This objection lacks merit.

3 Means further objects that the Claim Form intentionally deters claims by requesting bank
4 account information, which, Means contends, jeopardizes Class Members’ privacy interests. (Jue
5 Decl., Ex.47, at 7). In fact, Class Members were not required to provide this information and were
6 given the clear option to bypass that section of the Claim Form by instead checking a box to select
7 payment by personal check. (Dkt. No. 105-5, at 5 (Claim Form)). Further, the Claims process and
8 the Settlement Website meet industry standards for protection of personally identifiable information
9 (Burke Decl. ¶16); at no point was such information placed in jeopardy. The claims process was
10 straightforward, accessible, and clear to Class Members and the public, as evidenced by the 567,816
11 claims that were submitted. Objections based upon the claims process should be overruled.

12 **g. Objections to the Release**

13 Objector Means claims that the release is too broad, specifically that it “goes too far by
14 releasing all related claims including future claims,” and would operate to allow LinkedIn to use
15 consumers’ names and likenesses in the future without restraint. (Jue Decl., Ex. 47, at 4-5). This
16 objection misunderstands the scope of the Release, and should be overruled.

17 The Release applies to claims “that *were* asserted or *could have* been asserted arising from or
18 related to allegations in the Action regarding the alleged use of Add Connections to grow LinkedIn’s
19 member base.” (Settlement, § 1.29). Claims based upon LinkedIn’s theoretical future conduct were
20 not, and could not, have been asserted in this action and, thus, are outside the scope of the Release.
21 Further, in releasing claims “arising from or related to” the allegations in the Action, the Release is
22 well-within the bounds set by precedent in this District. *See Custom LED, LLC v. eBay, Inc.*, No. 12-
23 350, 2013 WL 6114379 (N.D. Cal. Nov. 20, 2013) (Tigar, J.) (approving class settlement release of
24 claims “arising out of or relating in any way to any of the legal, factual, or other allegations made in
25 the Action, or any legal theories that could have been raised on the allegations of the Action.”);
26 *Hesse v. Sprint Corp.*, 598 F.3d 581, 590 (9th Cir. 2010) (claims appropriately included in scope of
27 release can include any claim “based on the identical factual predicate as that underlying the claims in
28 the settled class action.”). Because they lack merit, objections to the Release should be overruled.

1 **5. The Repeat Objectors are not Credible**

2 Objectors House, Tanner, and, jointly, Daniel Brown and Jenny Hill are represented by
3 attorneys Joseph Darrell Palmer, Steven F. Helfand, and Alan J. Sherwood, respectively – known
4 repeat objectors.³² Indeed, numerous courts have labeled Mr. Palmer³³ as “vexatious,” and a “serial”
5 objector. Objector House has also appeared, represented by Mr. Palmer, as an objector to several
6 other class action settlements.³⁴ Mr. Helfand appears to have a similar history of filing meritless
7 objections, appealing when they are overruled³⁵ and, at least once, appealing his fee award where an
8 objection was sustained.³⁶ Sherwood represented an objector to the *Fraley* settlement, whose
9 objections were overruled by the Court, and filed an appeal, which was dismissed voluntarily.
10 (Diamand Decl., Ex. 11). There is no merit to the substance of these objectors’ arguments.

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15 ³² See <https://www.serialobjector.com/persons/21> (Palmer);
<https://www.serialobjector.com/persons/302> (Helfand);
16 <https://www.serialobjector.com/persons/316> (Sherwood).

17 ³³ See, e.g., *Dennis v. Kellogg Co.*, No. 9-1786, 2013 WL 6055326, at *4 n. 2 (S.D. Cal. Nov. 4,
2013) (“Palmer has been widely and repeatedly criticized as a serial, professional, or otherwise
18 vexatious objector”) (and citations); *In re: Oil Spill*, No. MDL 2179, 2013 WL 144042, at *48 n.40
(E.D. La. Jan. 11, 2013) (same); *In re Uponor, Inc.*, No. 11-MD-2247, 2012 WL 3984542, at *3 (D.
19 Minn. Sept. 11, 2012) (noting “the Palmer Objectors appear to be represented by an attorney ...
who is believed to be a serial objector to other class-action settlements . . .”).

20 ³⁴ See <https://www.serialobjector.com/persons/47> (House); see also, e.g., *Rose v Bank of Am. Corp.*,
No. 11-2390, 2015 WL 2379562 (ND Cal. May 18, 2015) (identifying objection by House,
21 represented by Palmer) (Davila, J.); *Horn v Bank of Am. NA*, No. 12-1718, 2014 WL 1455917 (S.D.
Cal. Apr. 14, 2014) (same); *Ralston v Mortg. Inv’rs. Grp. Inc.*, No. 8-536, 2013 WL 5290240 (N.D.
22 Cal. Sept. 19, 2013) (Fogel, J.) (same).

23 ³⁵ For example, Helfand represented an objector to the settlement in *In re Yahoo! Litig. True Comm.,*
Inc., No. 6-2737 (N.D. Cal. 2010) (Snyder, J.); the objections were overruled; Helfand also filed an
24 appeal (2010 WL 6020601) which was subsequently dismissed by stipulation. (Diamand Decl. Ex.
10). See also *In re NVIDIA GPU Litig.*, 539 Fed. App’x 822 (9th Cir. 2013) (denying appeal by
25 Helfand to approval of settlement); *Barnhill v Fla. Microsoft Anti-Trust Litig.*, 905 So.2d 195 (Fla.
Dist. Ct. App. Apr. 6, 2005) (dismissing appeal by Helfand to settlement approval); *In re*
26 *WorldCom Inc. Sec. Litig.*, No. 2-3288, 2004 WL 2591402, at *9 (S.D.N.Y. 2004) (overruling
objection by Helfand); *In re CreditDebit Card Tying Cases*, No. A-138984, 2014 WL 5488910 (Cal.
27 Ct. App. Nov. 24, 2014) (overruling objections by both Palmer and Helfand).

28 ³⁶ *Wal-Mart Stores Inc v Buholzer*, 156 Fed. App’x 347-48 (2d Cir. 2005) (“Not satisfied with the
district court's award, Davis, Helfand, and Schonbrun have appealed the decision, insisting that the
court erred in its calculation. We affirm the judgment of the court below.”)

1 **V. CONCLUSION**

2 Class Counsel respectfully request that the Court approve the Notice as being in compliance
3 with Federal Rule of Civil Procedure 23 and due process; approve the proposed Plan of Allocation as
4 fair, reasonable, and adequate; and grant final approval to the Settlement.

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7 Respectfully submitted,

8 Dated: January 14, 2016

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